

2017 Annual Report

LETTER FROM THE PRESIDENT

Dear Friends of Buchanan Hall,

I am writing to report that 2017 was another good year for the Buchanan Hall community center. The Hall hosted a series of community events, concerts, memorials, lectures, private parties and weddings and brought people together from across the community for fun, fellowship and mutual support.

One of the highlights of the year included having an overflow crowd at a reception to thank the members of the *Upperville Volunteer Fire Department* for their decades of service to the public. Through a series of photographs, talks, and remembrances, a grateful community honored and thanked the men and women who protected us all these years.

Another highlight was the inaugural *American Roots Revival* concert series that saw five amazing shows, each a sold-out show, bring lively and important music to the Hall for all to experience and enjoy. I want to thank the *PATH Foundation* in Warrenton for providing a \$25,000 grant to support the series, including the purchase of much needed tables, chairs, a stage backdrop, a sound system, and an effective marketing effort. I also want to thank Amy Potter and her company, *From the Earth Creative*, for managing all aspects of this entertainment enterprise, which, I am happy to say, will return to Buchanan Hall for its second year in 2018.

Finally, the Hall continued its historic role as a place for all to come together as the *Upperville Community League* sponsored two breakfasts welcoming everyone to share friendship over a meal.

I want to thank our donors, volunteers, and the people who rent the Hall, because they keep the doors open, the walls painted, and the space clean, warm and alive.

Please keep an eye on the Buchanan Hall Facebook page and website and join us for this year's goings on.

Sincerely,

Stormy Stokes Dudley
President, Buchanan Hall



Community Events at Buchanan Hall in 2017

- The Fauquier County Sheriff's Town Hall meeting
- The American Roots Revue five-concert series featuring *Western Centuries*, *The Honeydew Drops*, *Revelator Hill*, *The Bumper Jacksons*, and *The Mount Pisgah Gospel Choir*
- The Upperville Garden Club's Daffodil Show, Education Program, and Annual Meeting
- Two community breakfasts sponsored by The Upperville Community League
- A "Thank you" reception for the Upperville Volunteer Fire Department
- Two Middleburg Montessori School events
- A Conservation International meeting
- The Virginia Point-to-Point Foundation's Steeplechase Awards Event and Christmas Reception
- The Land Trust of Virginia's annual meeting
- Multiple weddings, private parties, and memorial services

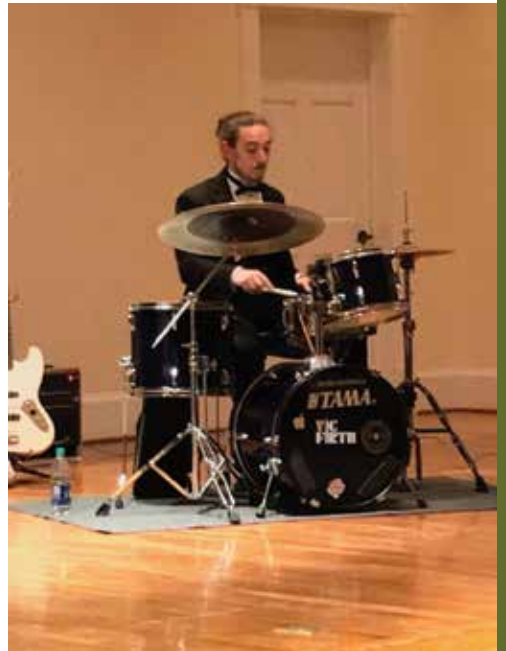




2017 UNAUDITED PROFIT AND LOSS STATEMENT

Income	2017	
General Fund Donations	31,561	
Path Foundation "American Roots Revue" Grant	25,000	
American Roots Revue Corporate Sponsorships	4,000	
Sea Hero Endowment* Annual Distribution	5,500	
Buchanan Hall Rentals	10,316	
Kitchen Lease	6,000	
BH Sponsored Event Tickets and Sales	21,124	
Miscellaneous Revenue	1,030	
Total Income	\$104,531	
Expenses		
Business Expenses		
Business Registration Fees	105	
Liability Insurance	4,196	
Accounting Fees	3,146	
Facilities and Equipment		
Pest Control	612	
Security Monitoring Service	324	
Overflow Parking Expenses	195	
Building and Grounds Maintenance	12,420	
Mortgage Payment	16,467	
Utilities		
Heating and Electric	8,535	
Trash Removal	654	
BH Sponsored Event Expenses	35,567	
Operations		
Office Administrator	4,800	
Dues & Subscriptions	718	
Printing, Copying, Postage, and Mailing	3,236	
Supplies	1,532	
Telephone & Internet	2,592	
Advertising Expenses	1,253	
Total Expenses	\$96,352	
	Net Income	\$8,179

*Buchanan Hall's "Sea Hero" Endowment Fund had a balance of \$118,843 as of December 31, 2017.



GOVERNANCE

The Buchanan Hall governing structure includes a Board of Directors and a non-voting Board of Advisors. The day-to-day operations are run by a Board Executive Committee and a part-time Administrative Director.

The Board of Directors

- **Dan Allen** joined the board in 2018 and serves on the Marketing Committee. Mr. Allen is a DC-area native who purchased a house in the Village of Upperville several years ago. After 20 years of experience as a federal contractor for the Army, Navy and Dept. of Justice, he formed Alakai Solutions to provide cyber security and technology strategy consulting services. Mr. Allen and his wife Anne have a son, Daniel, in high school, and two daughters, Lani and Brandy, at Columbia University doing their undergraduate and graduate studies.
- **Carmen Arwine** joined the board in 2015 and serves on the Events Committee. Mrs. Arwine grew up in Waterford, Virginia and later taught second grade in the Loudoun County school system. She and her husband Jason, an Upperville native, live in Upperville with their daughter Patty. Carmen has always cherished her local heritage and has called Upperville home for nearly two decades. When the opportunity presented itself, Carmen didn't hesitate to help further the success of such a charming piece of our community.
- **Cathy Boswell** joined the board in 2017 and serves on the Events Committee. Ms. Boswell was born and raised in Peru and then moved to Virginia where she has run her own design firm for 35 years. A few years ago, Ms. Boswell opened a new design studio in Upperville and, more recently, married a "Local Boy" from The Plains. She has two grown children.
- **Britton Condon** began his second stint on the board in 2015, after having served from 2010 to 2013, and serves on the Building and Grounds Committee. He has lived in the Upperville/Middleburg area for over thirty years. Along with his wife Teresa and two small children, Mr. Condon is an active participant in all aspects of local sporting events and community functions. His daily commute is only to Middleburg where he works in the family business. His wife, Teresa, is a member of the Upperville Garden Club and is an accomplished equestrian, and his children attend The Hill School in Middleburg. He and his family never have to travel far from Upperville to enjoy all their pursuits.
- **Betsy Cragon** joined the board in 2015 and serves on the Marketing Committee. She brings extensive marketing experience including previously serving as Vice President of Marketing for GridPoint, Inc., a leading cleantech company. Prior to GridPoint, she founded Cragon Communications, a public relations firm specialized in serving high-tech startups. She began her career in the high-tech industry as the Director of Communications for Proxicom, one of the first e-commerce development companies to the Fortune 500. Ms. Cragon holds a bachelor of science in advertising from the School of Journalism and Mass Communication at Kent State University. She currently advises several emerging technology companies.

- **Stormy Stokes Dudley** has served on the board since 2010. She was elected President in 2015 and serves on the Executive and Event Committees. Stormy is a founding partner of *PWC*, a Lifestyle & Fashion public relations agency in NYC, and is a member of the Board of Trustees of The Hill School. She and her husband Philip, both natives of Upperville, enjoy spending time with their extended families and raising their three children in Virginia's Piedmont.
- **Arianna McCarty Dunning** joined the board in 2017, serves on the Development Committee, and was elected Chair of the Marketing Committee in 2018. Born and raised in the Upperville area, Arianna now resides in St. Louis with her husband, Jake. Ms. Dunning is a commercial real estate agent with *The Wiley Companies, Inc.* and, in addition to serving on the Board of Buchanan Hall, she is also a member of the *Upperville Garden Club*.
- **Sheila Wiley Harrell** joined the board in 2015 and serves on the Events Committee. Mrs. Harrell grew up in The Plains, VA and attended *The Hill School* and *Oldfields School* in Glencoe, MD. After graduating Denison University, she spent the next 20 years working her way back to The Plains, VA where she lives with her husband Martin and their two children Molly and Will. She also currently serves on the Board of Trustees at *Oldfields School*.
- **Peter O. Hitchen** joined the board in 2015 and serves on the Building and Grounds Committee. Mr. Hitchen owns and operates *Tilton Enterprises*, an excavation company he founded in 1997 that specializes in equestrian projects, and *BAC*, a roll off and front load dumpster service that donates a portion of revenues to the *childhood cancer charities*. Mr. Hitchen graduated from *The Hill School* and *Loudoun Valley High* and received his bachelor of arts from *Washington College* in Chestertown, Maryland. In addition to his work, he enjoys serving as a licensed professional Mate and Captain on sport fishing boats in Bald Head Island, NC. Mr. Hitchen is devoted to the community and participates in local nonprofit organizations, including *Trinity Episcopal Church*, among others. He lives with his wife Melanie and daughter Madilyn in Marshall, VA.
- **Meg Mullery** joined the board in 2014 and was elected Treasurer and Chairman of the Finance Committee in 2015. Ms. Mullery supports historic preservation and land conservation and advocates for community involvement; all issues relevant and important to Buchanan Hall. Meg is a licensed realtor with *Washington Fine Properties* in Middleburg, Virginia where she lives.
- **Christopher Patusky** joined the board and has been Vice President since 2013. He chairs the Development Committee. Mr. Patusky lives in Upperville with his wife Kiernan Slater and their children Luke and Ali. He has worked as a lawyer, university administrator, and state official, and serves as Vice Chairman of *United Therapeutics Corporation*, a biotech company. Mr. Patusky also helps manage his family's estate winery in Upperville, *Slater Run Vineyards*. He serves on the *Middleburg Montessori School* Advisory Board and the "Art of the Piedmont" charity art auction host committee.

- **Erik Scheps** joined the board in 2012 and serves on the Development Committee. Mr. Scheps is a former Middleburg Town Council member, and a current member of the Middleburg *Health Center Advisory Board* and the *Middleburg Volunteer Fire Department* board of directors. He is an Oncology Pharmaceutical Sales Executive, with close affiliations in MD/DC/VA. Mr. Scheps lives in Middleburg with his wife Amanda.
- **George Fletcher Slater** joined the board in 2015 and serves on the Building and Grounds Committee. Mr. Slater is a native of Upperville, where he lives with his spouse Caitlin McNaughton. He acts as General Manager of *West View Title*, a real estate title insurance agency based in Upperville. Mr. Slater follows in the footsteps of his father, Nick Slater, a former trustee of Buchanan Hall and resident Chauncey Brown Band aficionado.

ADVISORY BOARD

The Buchanan Hall Board of Advisors are available to the directors to provide advice and support for the Hall. During 2017, the Advisors were Pan Benefield, John Hanna, Nicole Perry, Amy Potter, Bill Ridge, Helen Wiley, Isobel Ziluca and Colonel John Zugschwert.



THANK YOU TO THE BUCHANAN HALL SUPPORTERS

Land Owner (\$10,000 and above)

The Path Foundation (\$25,000)

Master (\$5,000 to \$9,999)

Mr. & Mrs. Kiernan Slater and
Christopher Patusky

Whipper-In (\$1,000 to \$2,999)

Mr. & Mrs. Robert deButts
Ms. Lynn S. Grinna
J Preston Levis Charitable
Foundation
Loudoun Benefit Horse Show
Foundation
Frank Mangano Foundation
Mr. & Mrs. Nicky Perry and Andrew
Stifler

Fox (\$500 to \$999)

Mr. & Mrs. Jason Arwine
Mr. & Mrs. Childs Burden
Mr. & Mrs. Elizabeth Cragon and
Peter
Corsell
Mr. & Mrs. Jim Donovan
Dr. & Mrs. Greg Helvey
Mrs. Sally McVeigh
Mr. T. Garrick Steele
Virginia Point to Point Foundation
Colonel John Zugschwert

Hound (\$100 to \$499)

Mr. & Mrs. Michael Alto
Andrews Family Foundation
Mr. & Mrs. Howard Armfield
Mr. & Mrs. Andrew Blunt
Mr. & Mrs. John Bonsee
Ms. Catherine Boswell
The Brennan Family Foundation
Dr. and Mrs. Richard H. Catlett
Mr. & Mrs. John Cheatham, III
Mr. & Mrs. Sean Clancy
Mr. & Mrs. D.F. Condon
Mr. & Mrs. Denis Cotter
Mr. & Mrs. J.B. Davis

Mrs. Josephine F. De Give
Mr. & Mrs. Guy O. Dove
Mr. & Mrs. Philip Dudley
Mr. & Mrs. Thomas U. Dudley
Ms. Nancy Duggan

Mr. & Mrs. Glenn Epstein
Ms. April Gannon
Joy Lee Powell Gebhard
Mr. John C. Hale
Mr. & Mrs. Martin Harrell
Mr. & Mrs. Paul Hasse
Mr. & Mrs. Michael Howland
Mr. & Mrs. Alexander Jeffries
Mrs. Virginia W. Jenkins
Mr. & Mrs. Tommy Lee Jones
Mrs. Ashby Judy
Hon. & Mrs. Walter Kansteiner
Col. Thomas W. Kaugher, Jr.

Mr. & Mrs. Gordon Keys
Ms. Ailene M. Laws
Mr. & Mrs. Charles Matheson
Mr. Malcolm Matheson, III
McGraw Foundation
Mr. & Mrs. Michael McGettigan
Mr. and Mrs. James McGowan
Oak Grove Meadows
Mr. & Mrs. David Mullins
Meg Mullery
Mrs. Linda Newton
Mr. & Mrs. Roy Perry
Trevor A. Potter & Dana Westin
Mr. Richard C. Riemenschneider
Mrs. Polly P. Rowley
Mrs. Carolyn Saffer
Mr. & Mrs. Steven Salley
Mary B. Schwab
Mr. & Mrs. John Sherman
Stillhope
Mrs. William S. Stokes
Mr. & Mrs. George R. Thompson
Vincent Tompkins
Thurston Willis and Michele
Trufant
Valley Drilling Corp.

Mrs. Judy D. Washburn
Mrs. Helen C. Wiley
Mr. Winston Spencer Wood
Mr. & Mrs. Rene R. Woolcroft

Horse (up to \$99)

Anonymous
Mr. Brandon Baker
Ms. Wendy Bebie
Mrs. Pan Benefield
Mrs. Catherine Boswell
Ms. Courtney C. Bowes
Ms. Inge Braune
Mrs. Helen O. Carr
Mr. & Mrs. Britton Condon
Mr. & Mrs. Arthur Coyner
Mr. & Mrs. Larry Curtis
Mr. & Mrs. Edmond Deberry
Ms. Alice Dugan
Mrs. Arianna Dunning
Mr. and Mrs. Coe Eldredge
Raymond R. Figgins, Sr.
Mr. & Mrs. Thomas B. Glascock
Mr. John Hanna
Mr. & Mrs. Woods Hansen
Mr. & Mrs. Peter Hitchen
Mr. Tony Horkan
Dr. & Mrs. Ronald Jackson
Frances Magassy
Mr. & Mrs. Dwight Martin
William H. McCormick, VMD
Mr. & Mrs. Jeffrey & Linda
Millington
Mr. & Mrs. George Morison
Mr. & Mrs. Jamie Potter
Mr. & Mrs. David Regamy
Mr. & Mrs. Bill Ridge
Mr. & Mrs. James Stine
Mr. & Mrs. Phillip S. Thomas
Mr. & Mrs. Robert Young
Mr. George D. Wiltshire, III
Mr. & Mrs. James Wofford
Ms. Isobel Ziluca